



**Position:** Application specialist

**Location:** European Application and Technology Center (EATC), Berlin, Germany

**Contact person:** Sebastiano Panto, PhD

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## JOB DESCRIPTION

As part of the Application Team at LECO's European Application and Technology Center, you will play an important role in supporting our customers and sales teams in Europe & MENA regions with technical and application support on top level GC-TOFMS and GCxGC-TOFMS instruments.

You will be joining a team of experienced Application Specialists and will have the possibility to work both in the field and at our EATC DEMO laboratory in Berlin. You will develop applications and demos and show our customers applications on our instruments and how these are contributing to improve their results.

## KEY RESPONSIBILITIES:

- Personally responsible for managing allocated applications, demonstrations, and training requests, in close cooperation with the Head of Applications, and other colleagues to achieve high customer satisfaction.
- Provide high quality and effective pre- and post-sales support both from EATC and at customer sites, working closely with other colleagues, service and sales teams.
- Ensuring sharing of methods and best-practices with the team
- Identifying potential marketing and sales areas by monitoring demos and applications projects
- Maintain the instrumentations in a impeccable shape in order to achieve the best analytical performances

## REQUIREMENTS:

- Master's degree in chemistry or equivalent work experience (PhD is a plus)
- Proved GC and GC-MS knowledge Minimum
- GCxGC-TOFMS knowledge is preferred
- Fluent in English (German is a plus)
- Based or willing to relocate to Berlin
- Willingness to travel up to 40 % of the working time

**Job Application:** Sebastiano Panto, PhD (sebastiano\_panto@leco.com). Please include a CV and a cover letter.